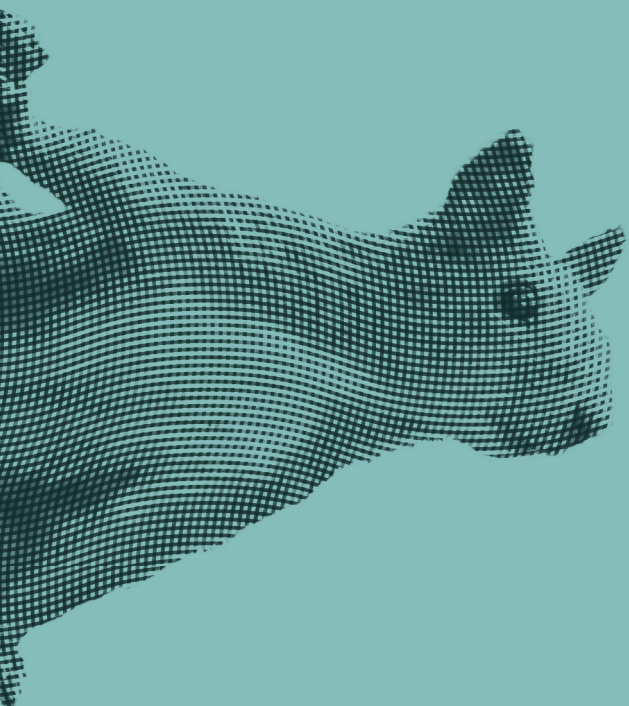

CAUTIOUS
PORTFOLIO

EDITION 33 June 2020

RISK

3



Cautious Investor

You accept some risk & aim for a reasonable return. You accept the risk of a small to moderate loss with modest yet frequent fluctuations in value.

*Potential return of 17.58%
& potential loss of -10.42%*

CAUTIOUS PORTFOLIO

EDITION 33 June 2020

The Cautious Portfolio is a blended style strategy. It is aimed at medium to long term investors who are seeking a relatively cautious investment that has a genuine prospect of capital growth.

The chosen investment funds can invest in fixed interest securities, commercial property, cash, UK and overseas equities and alternative assets. They are actively managed by leading fund managers to maximise total return whilst maintaining control of risk.

The Cautious Portfolio performance is benchmarked against the average performance of the IA Mixed Investment 0%–35% sector and has a risk rating and investor profile of 3 out of 10.

RISK

Potential return of 17.58%
& potential loss of -10.42%.

3

ACTIVE

Managed daily by our personally
selected fund managers.

44%

EQUITY

Held in risk to drive growth, vs
the stability of bonds & property.

29%

FEE S

The weighted total cost
for the portfolio including
management, trading &
research costs.

0.53%

Risk

Prospective Risk Level



Historic Risk Level



A **risk level 3** investor should be prepared to accept annual returns somewhere **within the range of a -10.42% loss and a 17.58% gain** — returns within this range would be expected 95% of the time. It should be remembered that there is a 5% chance that **risk level 3** portfolios will experience an annual return outside this range — this means an investor may experience **losses greater than -10.42% or gains greater than 17.58%** at some point(s) during their investment in one year.

It is important to remember the figures are not intended to be and should not be taken as a projection of the likely returns from the portfolio risk levels. This is intended to support the risk discussion following the completion of a risk profile questionnaire. They show the implied volatility and mean expected return of risk levels 1 to 10 to two standard deviations in one year (ie all returns are expected to be between these extremes in 95 years out of 100; this is often described as a 95% confidence level). The figures shown are the expected arithmetic average returns and the ranges assume that returns are based on a log normal distribution. Figures are shown net of tax and underlying manager fees.

Range of Returns

Upper Return

17.58%

In 95 years out of 100, this is the highest expected level of return for a given level of risk. There is a 2.5% chance that returns could fall outside the upper return figure in one year.

Average of All Returns

3.58%

This is the average of all possible returns within a risk level in one year.

Lower Return

-10.42%

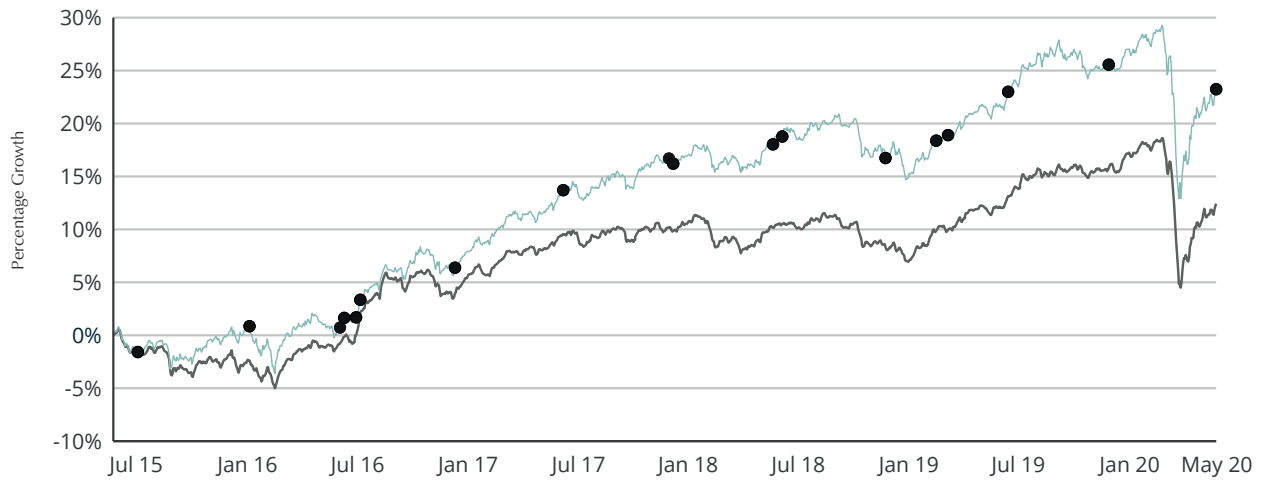
In 95 years out of 100, this is the lowest expected level of return for a given level of risk. There is a 2.5% chance that returns could fall outside the lower return figure in one year.

Asset Allocation

	Money Markets	Fixed Interest	Property	UK Equity	US Equity	European Equity	Asian Equity	Japan Equity	Global Equity	Other Assets
Cautious	19%	52%	0%	8%	9%	1%	8%	1%	2%	0%
Benchmark IA Mixed Investment 0%-35%	11%	57%	2%	8%	4%	2%	1%	0%	8%	7%
Difference Portfolio v Benchmark	8%	-5%	-2%	0%	5%	-1%	7%	1%	-6%	-7%

Cumulative Performance Chart

KEY Cautious Benchmark • Automated Switch



Powered by data from FE

Cumulative performance chart shows % growth from 21/05/2015 to 20/05/2020 calculated using bid prices with income re-invested into the fund net of tax. The cumulative performance chart shows how the portfolio has performed against the benchmark taking into account the changing composition of the portfolio over the period of time shown.

Cumulative Performance: % Growth to 20/05/2020

	6 months %	1 year %	2 years %	3 years %	5 years %
Cautious	-1.81	1.36	4.35	9.98	22.97
Benchmark IA Mixed Investment 0%-35%	-2.83	0.36	2.06	3.65	12.28
Difference Portfolio vs Benchmark	1.02	1.00	2.29	6.33	10.69

Discrete Performance to Month End Shown: % Growth to 20/05/2020

	30/04/20	30/04/19	30/04/18	30/04/17	30/04/16
Cautious	0.66	3.71	5.27	10.13	0.90
Benchmark IA Mixed Investment 0%-35%	-0.22	2.39	1.44	9.13	-1.35
Difference Portfolio vs Benchmark	0.88	1.32	3.83	1.00	2.25

Individual Fund's Performance To 20/05/2020

Cumulative Performance: % Growth

<i>Fund</i>	<i>% Holding</i>	<i>Fund Manager</i>	<i>6 months %</i>	<i>1 year %</i>	<i>2 years %</i>	<i>3 years %</i>	<i>5 years %</i>
BlackRock Gold & General	1.00%	Evy Hambro & Tom Holl	45.99	78.95	79.59	53.99	120.87
First State Global Listed Infrastructure	2.00%	Peter Meany & Andrew Greenup	-12.36	-7.39	3.73	2.70	-
First State Greater China Growth	1.00%	Martin Lau & Helen Chen	2.39	14.87	10.28	40.10	66.67
Fundsmith Equity	2.00%	Terry Smith	5.32	9.58	31.19	47.83	127.14
HSBC American Index	2.00%	HSBC Index & Systematic Eq Portfolio Mgmt Team	0.39	8.93	23.24	38.78	90.13
Janus Henderson Long Dated Credit	2.00%	Philip Payne & James Briggs	4.70	13.34	22.33	19.89	43.49
Janus Henderson Strategic Bond	6.00%	John Pattullo & Jenna Barnard	0.64	5.64	10.95	11.29	19.88
JPM Asia Growth	2.00%	Mark Davids & Joanna Kwok	1.73	11.59	12.41	36.59	87.09
JPM Emerging Markets	1.00%	Austin Forey & Leon Eidelman	-5.89	3.22	7.34	20.69	58.61
L&G UK 100 Index Trust	2.00%	Index Fund Mgmt Team	-15.18	-14.02	-15.64	-9.77	4.89
Lindsell Train Global Equity	2.00%	Michael Lindsell, Nick Train & James Bullock	0.02	-0.67	21.58	48.38	110.54
Lindsell Train Japanese Equity	1.00%	Michael Lindsell	1.80	10.02	9.88	39.27	111.60
Lindsell Train UK Equity	3.00%	Nick Train	-6.88	-7.45	4.31	18.00	46.35
Liontrust Special Situations	3.00%	Anthony Cross & Julian Fosh	-7.35	-6.26	-	-	-
M&G Global Macro Bond	7.00%	Jim Leaviss & Claudia Calich	9.60	12.41	22.05	18.93	45.80
Natixis Loomis Sayles US Equity Leaders	2.00%	Aziz Hamzaogullari	6.93	12.57	22.59	-	-
Polar Global Technology	1.00%	Ben Rogoff & Nick Evans	22.99	35.40	53.60	98.50	231.00
Royal London Ethical Bond	3.00%	Eric Holt	-0.21	4.37	9.63	10.97	25.06
Royal London Short Term Money Market	17.00%	Craig Inches & Tony Cole	0.30	0.65	1.34	1.65	2.24
T.Rowe Price US Large Cap Growth	3.00%	Taymour Tamaddon	15.38	23.35	41.59	76.57	156.87
Vanguard Global Bond Index	7.00%	Vanguard Fixed Inc Group	2.23	6.42	10.99	10.26	16.31
Vanguard UK Government Bond Index	6.00%	Vanguard Fixed Inc Group	9.56	15.06	21.09	18.97	36.34
Vanguard UK Investment Grade Bond Index	10.00%	Vanguard Fixed Inc Group	0.89	5.27	9.54	9.48	24.31
Vanguard UK Long Duration Gilt Index	3.00%	Vanguard Fixed Inc Group	15.13	24.12	33.39	30.93	61.68
Vanguard UK Short Term Investment Grade Bond	4.00%	Vanguard Fixed Inc Group	-0.04	1.48	3.29	3.53	8.91
Vanguard US Government Bond Index	5.00%	Vanguard Fixed Inc Group	7.17	11.47	15.88	12.04	15.04
Veritas Asian	2.00%	Ezra Sun	3.50	14.25	11.02	37.50	84.45

Performance Ratios Over 3 Years

<i>Volatility</i>	<i>Alpha</i>	<i>Beta</i>	<i>Sharpe</i>	<i>Information Ratio</i>	<i>Weighted Average TER</i>	<i>Max Loss</i>	<i>Max Gain</i>	<i>Negative Periods</i>	<i>Positive-Periods</i>
5.84	2.00	0.99	-0.00	1.22	0.53	-7.86	5.61	14	22

*Maximise your returns with
a level of risk you're entirely
comfortable with*

Financial Advice & Wealth Management



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